



GATEWAY REGIONAL SCHOOL DISTRICT

April 21, 2026

To whom it may concern,

I am writing this reference for Mac's Facility Solutions. I have utilized their services for the last 6 or 7 years for at least one of my current districts, but have known Dave McDonough for much longer.

As a Facility Director I look for ways to make my work a little bit less stressful while still providing a quality service or product, with Mac's, I consider it more a partnership. I have spent a career depending on this type of relationship to provide my districts with the best partners.

Currently I am using Mac's in 2 of my 3 districts to provide Custodial Services, one is using a fulltime person from Mac's and one is using 2 part time employees to supplement the district employees. Some of the advantages of this arrangement are as follows:

Mac's covers absences – Never having to arrange for a sub due to an absence is a great value. I have never had to scramble to find someone to cover an area and the supervisor is great at communicating that a sub will be placed

Mac's provides training – Not having to worry about both safety and product specific training because the Mac's employee has received it prior to starting is a great value.

Access to Ownership – Almost all of my correspondence is done through the site supervisor as it should be. But how many service companies afford you access to the ownership? The fact that I can pick up the phone and call Dave directly is in my opinion someone that values the partnership as much as I do.

I look forward to a continued partnership with Mac's Facility Solutions in the future.

Best Regards

Tom O'Donnell
Director of Facilities
Gateway Regional
Wenonah Elementary
Woodbury Heights Elementary
775 Tanyard Road
Woodbury Heights NJ 08096
856 848 8200 x 264
NJSBGA Vice President
NSPMA Treasurer